

PROJECT SALES MANAGER

SLE Smart Lighting Engineering is the world's first lighting solutions platform. We deliver complete smart lighting solutions and provide professional services for architects, lighting designers, project companies, suppliers, researchers, and brands. To strengthen our sales team, we are looking for a new member - experienced Project Sales Manager who would.

Place of work: 906 02 Dojč 419, Slovakia

Contract type: Full-time

Job responsibilities:

- Active search for projects through available tools
- Effective communication with partners, customers, lighting designers, designer companies, architects, suppliers, and consultants (f2f, online, via phone)
- Planning, managing, and completing projects in time and within the budget
- Preparing and submitting draft budgets and recommending budget changes
- Defining project objectives and supervising quality control during the entire project
- Managing the team members and their workload
- Maintaining the scope of the project and achieving the results so that the sales objectives be in compliance with visions of the top management and partners
- Keeping up with the expectations and continuously assessing the project with the team members and partners
- Developing loyal and long-term business partnerships
- Gathering feedback and recommendations from customers and partners

Benefits:

- First-hand experience from the CEE industry leader
- Work in dynamic and technologically developed environment
- Interesting salary, yearly bonuses
- Technical trainings
- Laptop and mobile phone also for private use
- Free English lessons
- After-work activities (access to the swimming pool, gym, family days, etc.)

Requirements:

- Min. 3 years of experience as a sales representative, sales support, sales manager, or similar position
- University degree
- English (Advanced)
- Very good communication and presentation skills
- Goal-oriented personality

Contact:

Dojč 419, 906 02 Dojč, Slovakia

phone: +421 34 694 0847

email: lenka.krajcovicova@sleprojects.com